

Dealer	Make	Model	Distance	Time	Delivery	Price	Warranty	Trade	Net Price
Clarks Truck	International	7600 SFA	60.2	1:14	May	\$109,850.00	\$13,341.00	\$30,000.00	\$93,191.00
R.R. Charebois	Frightliner	114 SD	75.7	1:25	July	\$114,221.00	\$12,840.00	\$25,000.00	\$102,061.00
Sheldon Trucks	Mack	GU 713	60.1	1:10	July	\$127,357.98	\$5,150.00	\$25,000.00	\$107,507.98
Patit FL & WS	Wester Star	4700 SF	91.2	1:23	Stock	\$119,250.00	\$11,542.00	\$25,000.00	\$105,792.00
J & B Truck Center	Wester Star	4700 SF	66.8	1:12	April	\$114,926.00	\$13,175.00	\$22,000.00	\$106,101.00
Clarks Truck	International	7600 SFA	60.2	1:14	Stock	\$114,770.00	\$13,341.00	\$30,000.00	\$98,111.00
R.R. Charebois	Wester Star	4700 SF	75.7	1:25	April	\$121,266.00	\$12,840.00	\$25,000.00	\$109,106.00
J & B Truck Center	International	7600 SFA	66.8	1:12	May	\$110,716.33	\$13,341.00	\$22,000.00	\$102,057.33
Green Mt Kenworth	Kenworth	T800	66.2	1:17	May	\$124,943.00	\$7,536.00	\$17,500.00	\$114,979.00
Patit FL & WS	Frightliner	114 SD	91.2	1:23	Sept	\$124,400.00	\$11,542.00	\$25,000.00	\$110,942.00
Friegtliner of NH	Frightliner	114 SD	54.8	0:53	August	\$117,967.00	\$12,840.00	\$17,000.00	\$113,807.00

International	
Frightliner	5%
Wester Star	8%
Kenworth	10%
Mack	10%

Body Plow	Net value of trade in 10 years	total without trade in number	Total Package Price	delta		Price Factor	Score
\$56,975.00	\$0.00	\$150,166.00	\$150,166.00		3.00	3.00	287.50
\$56,975.00	\$5,711.05	\$159,036.00	\$153,324.95	\$3,158.95	2.55	2.40	262.60
\$56,975.00	\$12,735.80	\$164,482.98	\$151,747.18	-\$1,577.77	2.80	1.80	234.00
\$56,975.00	\$9,540.00	\$162,767.00	\$153,227.00	\$1,479.82	2.60	2.20	230.00
\$56,975.00	\$9,194.08	\$163,076.00	\$153,881.92	\$654.92	2.50	2.00	217.50
\$56,975.00	\$0.00	\$155,086.00	\$155,086.00	\$1,204.08	2.35	2.60	265.50
\$56,975.00	\$9,701.28	\$166,081.00	\$156,379.72	\$1,293.72	2.15	1.60	215.50
\$56,975.00	\$0.00	\$159,032.33	\$159,032.33	\$2,652.61	1.78	2.80	276.50
\$56,975.00	\$12,494.30	\$171,954.00	\$159,459.70	\$427.37		1.00	165.00
\$56,975.00	\$6,220.00	\$167,917.00	\$161,697.00	\$2,237.30		1.40	134.50
\$56,975.00	\$5,898.35	\$170,782.00	\$164,883.65	\$3,186.65		1.20	162.25

\$ 14,717.65
 1337.97
 1.98
 0.18

Ranking
1
4
8
7
5
3
6
2
9
11
10